

OUR INTRODUCTION

Star Capital Finance [SCF] has its head office in Prague in the Czech Republic where it is regulated by the Czech National Bank. Under EU regulation SCF has also applied to its regulator [Czech National Bank] for approval to passport into all EU countries which it has been granted.

The Czech Republic currently has one of the strongest economies in the EU and is also one of the least bureaucratic. This enables SCF to keep its costs down to a minimum and enables us to offer higher commissions than competitors. SCF already has 'terms of business' [TOB] with all the major life companies and fund houses plus platform providers.

SCF is also proud to be a partner of FEIFA [Federation of European Independent Financial Advisers] and we actively attend the various meetings and training sessions held. FEIFA also gives SCF access to all the latest products which concern our business at the most favourable terms and keeps us up to date with changes in our market.

The world of financial services is becoming ever more complicated and expensive for advisers based in markets like the UK and other more established EU countries. This makes the business increasingly more time consuming and harder for advisers to survive financially in the field. Regulation in these markets also limits the scope of advice advisers in these markets can offer clients, removing a lot of the fun part of the business which clients also value the most.

SCF is therefore able to offer advisers who want to be part of our team the ability to continue to work in their home markets without the same burdens of compliance and costs currently associated with the business. This is due to our head office being located in the Czech Republic and EU legislation which allows for advisers whose head office is in another EU country being able to passport into all other EU countries. Advisers who work with SCF are able to do this and still live outside of the Czech Republic and provide advice in their home country or other EU countries without the need to have their own PI insurance and be regulated in the market which they sell into.

SCF is able to take care of all these costs and expenses for advisers through our licence in the Czech Republic and the PI insurance we have which covers us in all EU markets.

SCF is also able to offer advisers all the usual support associated with a well managed company. We have an experienced administration team based in Prague who handles all the processing of business. The admin team are also on hand to provide advisers with all the support they require in terms of chasing business, quotes, compliance letters and other admin issues.

SCF is also committed to making the most of the new technologies available to help both advisers and clients keep a track of their investments through the internet. The company also has a brand new website designed to provide existing clients with relevant and up to date information as well as attract new prospects.

The company has also been a pioneer in the QROPS market and started providing advice on this complex and lucrative market before others joined. We currently have agreements with all the major QROP providers in the main markets of Guernsey, New Zealand & the Isle of Man. We also work with pension specialists who act as consultants for us to provide compliant documents for clients to give advisers and clients' peace of mind.

For advisers who have not yet started to get into the QROPS market SCF provides the training and resources to be able to provide your clients with the information they require to make informed decisions. The QROP market is perhaps the most attractive financial product that has come around for both clients and advisers in the last twenty years. For those not yet familiar with this product QROPS gives you the opportunity to go back to existing clients and provide them with a service which can be highly beneficial to them and rewarding for the consultant.